

Sample form, not for offline completion.

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TOSHIBA

【Challenge title】

We would like to contribute to DX in Thailand by using a user-friendly, reasonably priced IoT.

Toshiba Group aims to contribute to Thailand’s digital transformation (DX) by providing affordable and easy-to-use IoT solutions, leveraging our extensive know-how and advanced technologies. “ifLink” is an open IoT platform that modularizes various IoT devices and web services, allowing users to combine them to create convenient solutions. Toshiba is now preparing to launch “ifLink” in Thailand. However, to fully understand the DX needs specific to Thailand, cooperation with local partners is essential. Therefore, we are actively seeking partners to accelerate the deployment of this platform in the Thai market.

There are the following cases in Japan.

Case 1: MAMORIO Corporation, which possesses beacon technology, has successfully developed a service that can detect the proximity of visitors and business vehicles and provide timely notifications and displays, thereby contributing to reducing labor shortages and improving business efficiency.

Case 2: ABLIC inc. launched a trial service for a “patrol-type leak detection solution” that combines a “battery-less leak sensor” with “ifLink” to enable patrolmen to receive leakage information notifications directly on their smartphones. Compared to the conventional method, this enables customers to reduce initial costs, eliminating the need for stationary receptors and simplifies installment of leak sensors.

More detailed information about ‘ifLink’ can be found at the following website.

<https://www.global.toshiba/ww/products-solutions/ai-iot/iflink.html>

【Challenge detail】

https://www.canva.com/design/DAGTDJ7_3O8/iLoMQnUFFBda8W3eexGvw/view?utm_content=DAGTDJ7_3O8&utm_campaign=designshare&utm_medium=link&utm_source=editor#21

Company name

Challenge detail (Please select challenge 1 if the challenge owner has only one challenge statement)

Challenge 1

Challenge 2

Challenge 3

Collaboration Needs

(ROJANA) 1.Enhance the productivity of tenant companies

(ROJANA) 2.Contribute to decarbonization

(ROJANA) 3.Bring new business to the industrial park

(SCG) 1.Green process technology

(SCG) 2.Green and Advanced Materials

(SCG) 3.AI and Digitization

(SCGC) 1. Materials Recycling and Recovery

(SCGC) 2. CO₂ Management

(SCGC) 3. Energy Efficiency

(TAISEI) 1. Big Data Analysis and AI Technology

...

First name

ex.) John

Last name

ex.) Smith

Position

Email

Phone number

Company Website (optional)

Country

Year of establishment

ex.) 2004

Number of employees

Your category

▼

Startup (Seed)

Startup (Series A)

Startup (Series B)

Startup (Series C)

Startup (Series D or later)

Coporate

SMEs

Others

Business summary (around 200 words)

Proposal to the challenge (minimum 100 word)

ex.) Our company have a service which can translate wasted plastic into papers. We collect discarded plastics and build a mechanism for them to be decomposed by microorganisms.

We have the technology to generate new materials again with renewable materials.While complying with carbon neutrality, it does not produce harmful substances during combustion, so we believe that it matches your company's challenge

Global Japan tractions (optional)

Collaboration track record (optional)

Invester of the company (optional)

Pitch Deck, Company introduction material (less than 10 MB)



If the file size is more than 10MB, please paste the google drive link to send us the deck. (optional)

Please change the authority settings into "public" so that we can access and download freely.

If you have any questions, please enter here (optional)

Do you wish to share your application, including the Pitch Deck, with the supporters and other challenge owners?
(If you choose "Yes", you may be contacted by the supporters or other challenge owners based on the contact information provided in the application)

▼

☐ Yes, I agree.

☐ No, I do not agree.

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▼

☐ JETRO Social Media

☐ Other Social Media

☐ Informed by event supporters

☐ Deloitte's Morning Pitch and other notifications

☐ Informed by others

☐ News Articles

If you have been informed of the event from the event supporters such as VCs and accelerators, please fill out (optional) the name of your referral.

Consent of Terms and Conditions

<https://www.jetro.go.jp/newsletter/spr/2022/research/20230215A.pdf>

*Applications by a proxy, and applying the Pitch Event for the purpose of providing information to third parties, are not allowed.

☐ Yes, I accept.

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https://www.jetro.go.jp/user_info/export_control.html

☐ I agree/同意する